



Investor Presentation

For the period ending 31 December 2022

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Contents



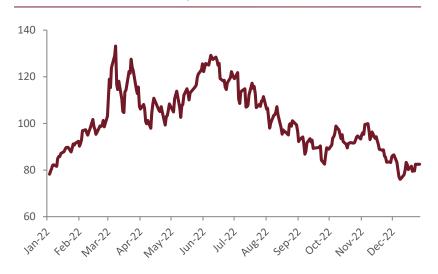
Overview Financial Performance 3 **Strategic Focus & Theme** 4 Appendix

Global economy normalizing from pandemic pressures



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Brent Crude Oil Prices (USD per barrel)



5.0%

6.0%

5.7%

2.4%

1.1%

7.0%

6.8%

4.5%

2022 events snapshot:

- The following economic themes took a toll on 2022's global growth: higher inflation, higher interest rates, weak household income and geopolitical uncertainties.
- Brent oil's performance was volatile, closing the year at USD85.9/barrel, up 10% YoY but considerably below its peak of nearly USD 140/b in March upon the Russia/Ukraine war outbreak.
- Lackluster performance by global equity markets while GCC markets exhibited pockets of growth.
- Looking into 2023e, despite cautious oil outlook due to OPEC+ decisions, the GCC region in expected to outperform major economies in terms of GDP growth and fiscal surpluses as most embrace green growth strategies.

GCC Fiscal Surplus balance (% of GDP)

UAE

Qatar

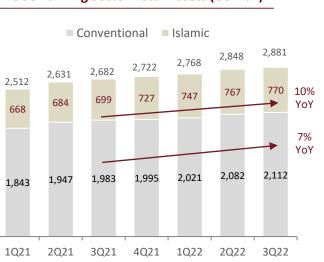
Oman

Bahrain

Kuwait

Saudi Arabia

GCC Banking Sector Total Assets (USD bn)



GCC markets 2022 outperforming global trend (%)



Sources: Central Banks, World Bank Group

■ 2022e ■ 2023e

UAE sustains economic expansion with the full resumption of economic and business activities







Oct-21

Nov-21

Jan-22

Feb-22

May-22

Jun-22

Jul-22

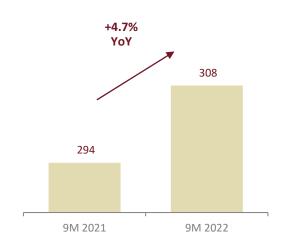
Aug-22

Sep-22

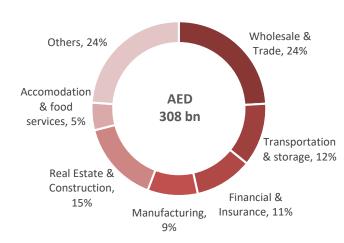
Oct-22

Doc-22

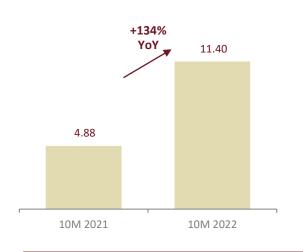
Dubai GDP Value (AED bn) - 9M 2022



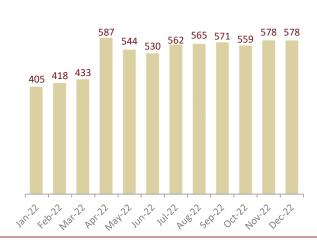
Dubai GDP Breakdown (%) - 9M 2022



Dubai International Visitors (million)



DFM Market Cap (AED bn)



UAE Outlook

UAE top priorities for 2023

- Consolidation of national identity.
- To double the size of the UAE's economy to AED3 trillion and tourists to 40 million as part of the UAE Tourism Strategy 2031
- o Championing environment and sustainability.
- Developing education sector.
- Boosting Emiratisation policies.
- Expanding economic partnerships.

• Dubai Economic Agenda 2033 (D33)

- To launch 100 future transformational projects within the next 10 years with economic target of AED32 trillion
- Consolidate Dubai's position to be among the top 3 cities in the world.

Contents



- **1** Overview
- **2** Financial Performance
- 3 Strategic Focus & Theme
- 4 Appendix

Key Highlights – FY 2022



- Record breaking inflation has been the key global economic theme in 2022.
- Unprecedented rate environment combined with excess liquidity saw early wholesale sector repayments during FY 2022.
- Net financing and sukuk up by 5% YoY to AED 238 billion.
- Highest annual profitability of AED5.6 billion up ~26% YoY supported by double digit revenue growth and lower impairments.
 - Margins maintaining positive and upward trajectory rising by 40 bps YoY, exceeding guidance.
 - o **Lower Impairment** by 14% YoY, signifying portfolio quality and improving economic conditions.
- Market leading cost-income ratio at 26.1% depicting strong efficiencies within the business.



Overall Financial Performance

(for the period ending December 2022)



Balance Sheet			
AED million	Dec 2021	Dec 2022	% Change
Net Financing Assets & Sukuk Investments	228,485	238,271	5.0%
Total Assets	279,082	288,238	3.3%
Customers' Deposits	205,845	198,637	(3.5%)
Sukuk Financing Instruments	20,563	22,340	8.6%
Equity	41,465	43,975	6.1%
Total Liabilities and Equity	279,082	288,238	3.3%

<u> </u>			
AED million	Dec 2021	Dec 2022	% Change
Total Income	11,795	14,101	19.6%
Net Operating Revenue	9,422	10,467	11.1%
Operating Expenses	(2,529)	(2,733)	8.1%
Profit before Impairment and Tax Charges	6,893	7,734	12.2%
Impairments	(2,448)	(2,103)	(14.1)%
Income Tax	(38)	(79)	107.9%
Group Net Profit	4,406	5,552	26.0%

Key	Ratios
-----	--------

	Dec 2020	Dec 2021	Dec 2022
Total Capital Adequacy	18.5%	17.1%	17.6%
CET1	12.0%	12.4%	12.9%
Non-Performing Financing ("N	PF") 5.7%	6.8%	6.5%
ROTE	10.2%	13.0%	17.0%
ROA	1.2%	1.5%	2.0%
Net Profit Margin ("NPM")	2.6%	2.6%	3.0%
Cost to Income	29.4%	26.8%	26.1%
Dividend Per Share (% of par v	value) 20%	25%	30%*

Highlights

- Net financing & sukuk investments at AED 238 billion, up 5% YoY, primarily driven by solid 25% YoY growth on the fixed income book. Gross new financing & sukuk investments in FY2022 amounted to nearly AED 63 billion.
- Total income at AED 14.1 billion, a strong double digit increase by 20% YoY; supported by a 30% increase in funded income to AED 11.7 billion. Net Operating Revenues up 11% YoY to reach to AED 10.5 billion.
- Impairments continued its declining trend 14% YoY as NPF continued its similar trend down by 30 bps YoY to reach 6.5%.
- **Robust profitability growth** of 26% YoY to reach to AED 5.6 billion driven by rising income, controlled OPEX and lower impairments.
- Net Profit Margins up 40 bps YoY to reach to 3.0% driven by current rate environment, decent CASA and focus on retail business.

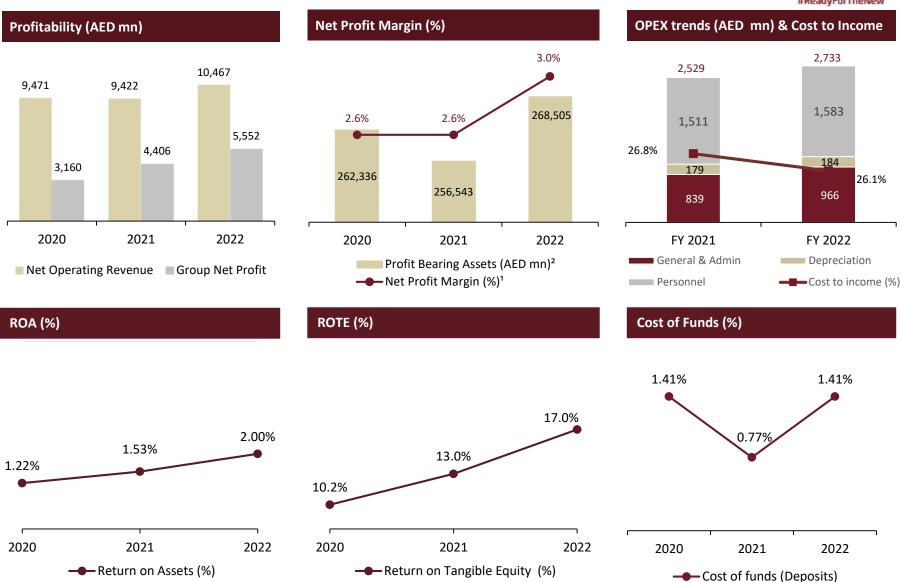
Income Statement

^{*} Proposed dividend, subject to shareholder approval during AGM.

Operating Performance



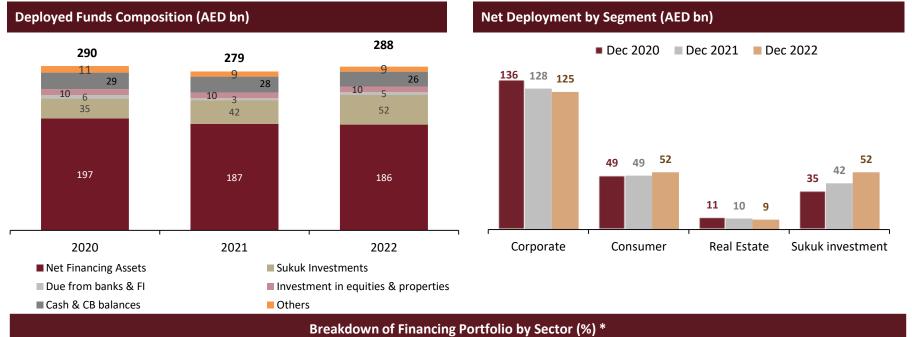
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Overview of Deployment of Funds/Financing



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- 83% of total assets is in the form of high profit bearing assets.
- Robust growth in Sukuk investments of 25% YoY to nearly AED 52 billion. Net financing assets stand at AED 186 billion.
- Strength of consumer franchise visible as portfolio witnessed growth of 6% YoY reflecting positively on margins.
- Real Estate exposure dropped to 20% from 23% in 2021 and 21% in 9M 2022, meeting guidance.

^{*} Corporate covers all sectors except Real Estate

Segmental Overview – Consumer

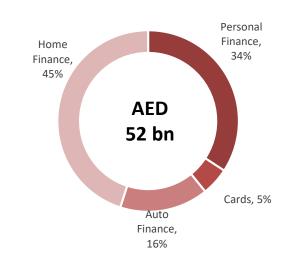


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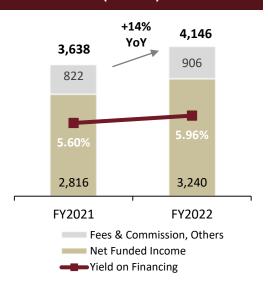
Management Commentary

- Portfolio now stands at AED 52 billion up by 6% YoY.
- Gross new consumer financing amounted to AED 18 billion.
- Strong increase in revenues now crossing AED 4 billion up 14% YoY. Fees and commissions had a strong growth of 10% YoY.
- Blended yield on financing grew by 36bps YoY to reach to 5.96%.

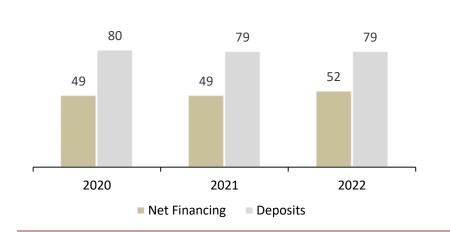
Breakdown by Portfolio – Dec 2022



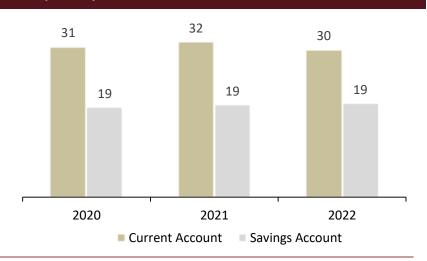
Revenue Trends (AED mn)



Segment Net Financing / Deposits (AED bn)



CASA (AED bn)



Segmental Overview – Corporate

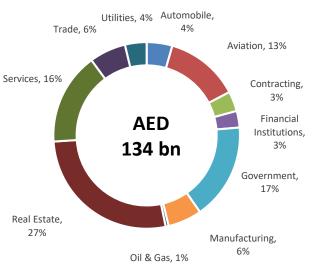


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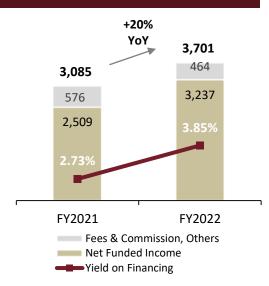
Management Commentary

- Highly diversified portfolio now standing at AED 134 billion.
- Gross new financing amounted to AED 31 billion, offset by unexpected early settlements of AED21 billion and routine repayments of AED14 billion.
- Strong growth in revenues reaching to AED 3.7 billion, up 20% YoY from AED 3.1 billion.
- Net funded income up by 29% YoY supported by the rate environment.
- Yields on an upward trend now reaching 3.9%, an increase of 112 bps YoY, given portfolio repricing.

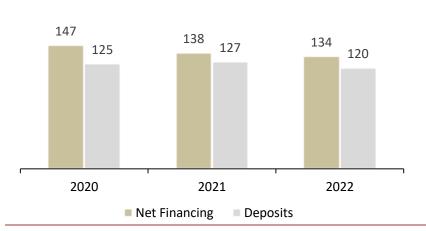
Breakdown by Portfolio – Dec 2022



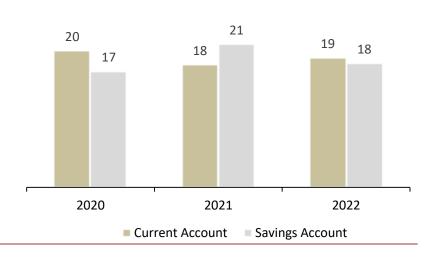
Revenue Trends (AED mn)



Segment Net Financing / Deposits (AED bn)



CASA (AED bn)



Segmental Overview – Treasury

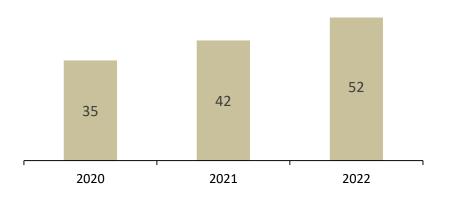


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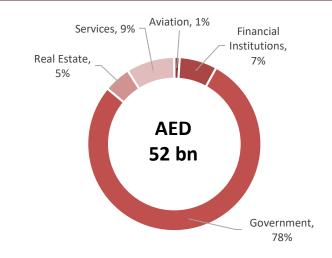
Management Commentary

- Treasury portfolio reached AED 52 billion, up 24% YoY from AED 42 billion at end of 2021. Government and FI sectors constitute over 84% of the portfolio.
- Gross new sukuk investment bookings increased by a sturdy AED13.6 billion YoY.
- Revenues stand at AED 1.6 billion during the year driven primarily by a 5% YoY growth in net funded income.
- Yields on fixed income book around the 4% levels.

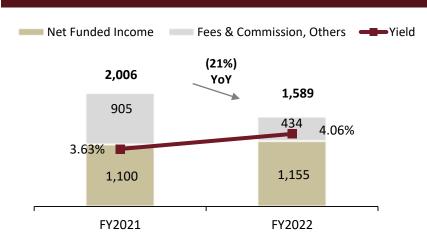
Segment Net Sukuk (AED bn)



Breakdown by Portfolio – Dec 2022



Revenue Trends (AED mn)*



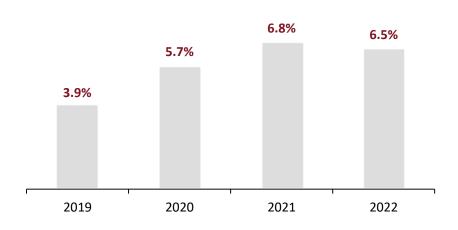
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^{*}Based on shadow accounting for fees and commissions

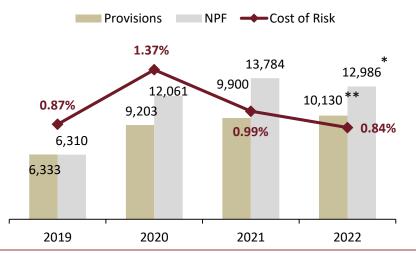
Asset Quality



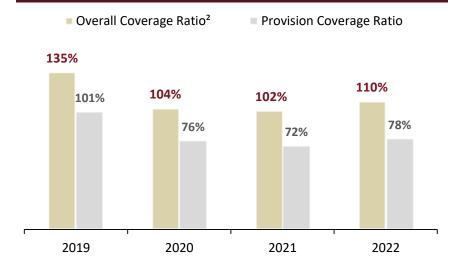
Non-Performing Financing ("NPF")1



Cumulative Provisioning (AED million)



Financing Provisions and Coverage Ratios

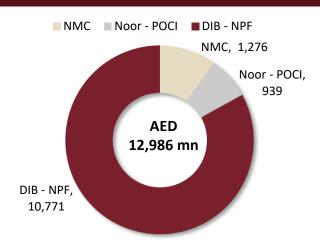


- Non Performing Financing (NPF) declined by a healthy 6% YoY to under AED 13 billion from AED 13.8 billion with NPF ratio trending down by 30 bps to 6.5%, due to ongoing recoveries.
- **NPF Coverage improved to 78%,** up 600 bps YoY and 200 bps QoQ underpinning DIB's overall prudent risk strategy.
- Provision charge for the period fell to AED2,103 million in FY 2022 vs AED2,448 million in FY 2022, a decline of 14% YoY.
- Declining cost of risk at 84 bps (15bps YoY) compared to 99bps at FY2021.

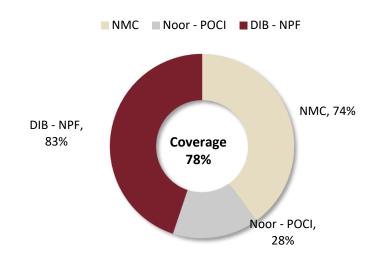
Asset Quality – Detailed Insights



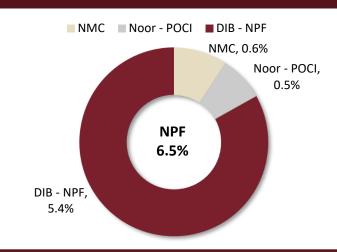




Coverage Ratio (%)



NPF Ratio (%)



- DIB's core NPF portfolio improved by 4% to AED 10.7 billion YoY. Provision coverage accordingly improved to 83%, up 500bps YoY.
- NMC and NOOR POCI (which constitute 17% of total NPFs) both declined YoY by a combined 14% to AED 2.2 billion. Provision coverage in total was up by 600 bps YoY to 78%.

Asset Quality (contd.)

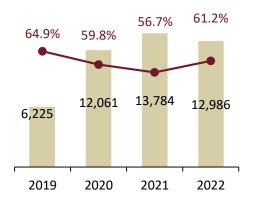
Islamic financing and investing assets (Gross Exposure by stages)



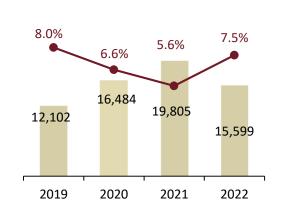
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■ Gross Exposure ECL Coverage*



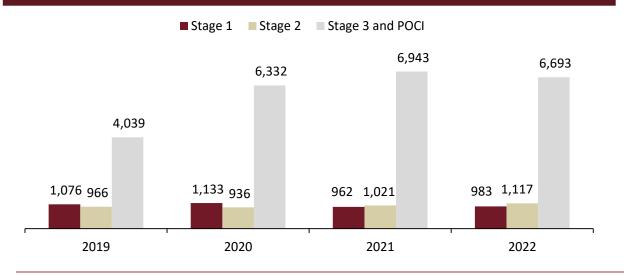




Gross Exposure —— ECL Coverage*

Stage 2 (AED million)

Expected Credit Loss (AED million)



- Stage 2 financing dropped to AED 15.6 billion versus AED 19.8 billion at December 2021, a 21% drop underpinning asset quality improvement. Compared to 9M 2022, stage 2 financing are down by 6%
- Accordingly, stage 2 coverage ratio increased to 7.5% up 190 bps from December 2021. Coverage is also up 90 bps QoQ.
- Stage 3 coverage also improved to 61%, up 450 bps from FY 2021.

^{*} Note: Including Noor Bank acquisition adjustments.

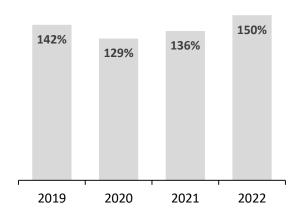
Funding Sources and Liquidity



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Liquidity Coverage Ratio (LCR)

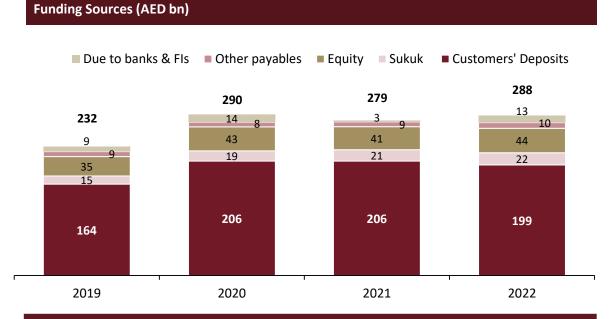
■ Liquidity Coverage Ratio (%)



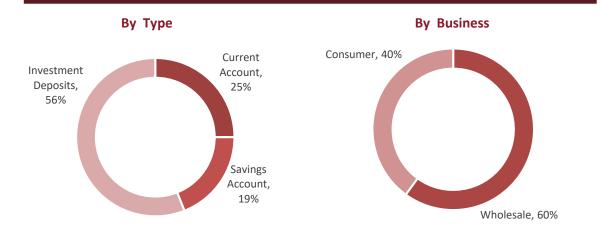


- Liquidity remains robust:
 - > LCR at 150%
 - > NSFR is now at 106%.
- CASA deposits now stand at AED 87 billion and account for 44% (flat YoY) up 200 bps from 9M2022.
- DIB further enhanced its funding base by issuing a USD750 million sustainable sukuk during 4Q 2022.



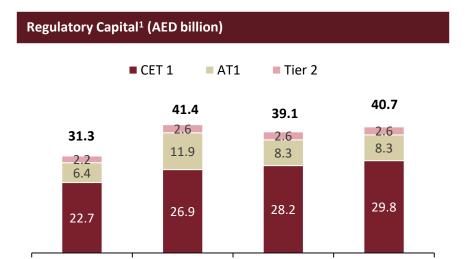


Customer Deposits (AED 198 bn as at 31 Dec 2022)



Capitalization Overview

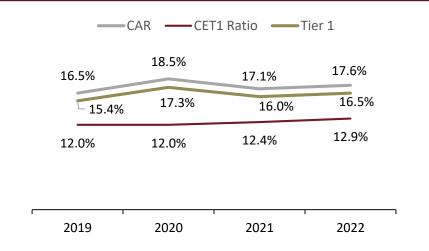




2021

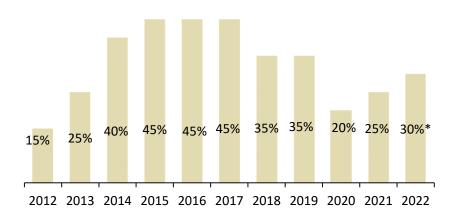
2022





Dividend History

2019



Highlights

- A solid capital base remains a core strength of DIB's financial position
 - ➤ Capital Adequacy Ratio stands at 17.6% up 50 bps YoY.
 - > CET 1 ratio stands at 12.9%, up 50 bps YoY.
 - > Both well above regulatory requirements.
- Proposed dividend of 30% which is subject to shareholder approval during AGM, reflecting the banks commitment towards shareholder returns.

2020

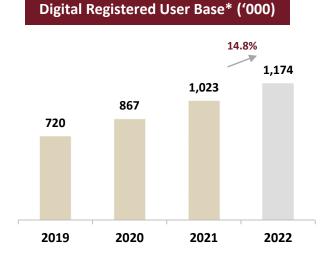
¹ Refers to Regulatory Capital under Basel III;

^{*} Dividend is calculated as dividend per share divided by par value of a share .

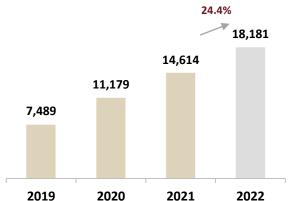
Digital drive has been robust during the year



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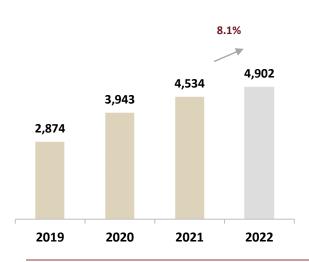


Mobile Banking Transactions ('000) 24.4% 18.181





Internet Banking Transactions ('000)



Latest on the Digital Front

- DIB enhanced its WhatsApp offered services which are available to its customers 24x7. Clients can book easy payments plans, avail cash on card service and register complaints.
- DIB launched a service to remit money via its ATMs through Remit to ATM tab. For security, transactions are valid for 48 hours.
- DIB ATMs** are now ready with voiceguided technology.



- Digital Registered User Base (Business to Date): overall registered internet banking / mobile banking app users
- ** at select ATMs

A landmark year on DIB's ongoing sustainability ambitions





Dubai Sustainable Finance Framework

Dubai Islamic Bank published its Sustainable Finance Framework ("Framework") which was created to facilitate the financing of green and social initiatives and projects. In doing so, DIB becomes the first Islamic bank in the UAE to publish such a Framework.

DIB USD 750 million inaugural sustainable sukuk



A landmark USD 750 million 5-year senior issue with a profit rate of 5.493% per annum representing a spread of 155bps over 5-Year US Treasuries. This deal achieved several landmarks such as the first-ever Sustainable Sukuk from a UAE Financial Institution as well as the largest in terms of deal size in GCC since March 2022. The transaction was 2.2x oversubscribed with an order book that peaked at US\$ 1.65bn, clearly highlighting the investors' reaffirmation of their commitment to DIB.

Dubai CAN

In line with the UAE's long-term green agenda, DIB announced its participation as a Key Partner in the citywide sustainability campaign "Dubai Can". The initiative, aims to provide access to free and safe drinking water across the city and to drive a culture of conscious consumerism and education on alternatives to plastic.



Evolve Auto Finance

a holistic solution aiming to contribute to a cleaner environment by providing solutions around buying Electric and Hybrid cars, encouraging DIB customers to invest in environmentally friendly vehicles.





DIB partnered with KFI Global, a provider of financial education for teens and young adults, and launch an intensive campaign to 'own' the financial education space in the UAE especially for the Gen Z. Warmly welcomed by 19 educational institutions, over 1750 students have benefitted from the program since its launch.

Contents



- 1 Overview
 - **2** Financial Performance
 - **3** Strategic Focus & Theme
 - 4 Appendix

Summary Highlights – FY 2022

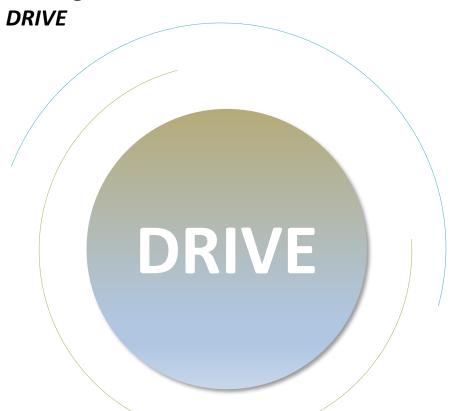


- Extraordinary rate environment and high inflation, pressures global growth.
- The UAE is a key beneficiary of elevated energy prices and remains one of the fastest recovering economies in the MENA region.
- DIB witnessed the highest profitability ever in 2022, due to healthy core revenues on spreads widening, ongoing cost efficiencies as well as lower impairments boosting profitability.
- Balance sheet liquidity strengthened with financing to deposits ratio easing at 93.7% and LCR at 150%.
- Asset quality demonstrated resilience with total coverage on a sustainable upward trend.
- Shareholders return surpassing guidance and amongst the strongest in the market.

Target Metrics	FY2022 Guidance	FY2022 Actual
Net financing & Sukuk growth	Initial FY 2022 5.0% 7.5% Revised post 1H 2022	5.0%
NPF	6.5%	6.5%
Real Estate Concentration	20%	20%
Return on Assets	1.9%	2.0%
Net Profit Margin	2.9%	3.0%
Total Coverage*	110%	110%
Cost to Income Ratio	28%	26.1%
Return on Tangible Equity	16%	17%

^{*} Including collateral

Strategic Theme 2022 - 2026







Digital Transformation



Robust Foundation



ncrease Value



Versatile Operation



Engaging Experience

2023 – Target Metrics							
Growth	5.0%	NPF	6.25%	Real Estate Concentration	~20%	Return on Assets	2.0%
Net Profit Margin	3.0%	Total Coverage*	112.5%	Cost Income Ratio	28.0%	Return on Tangible Equity	17.0%

* Including collateral

Contents

4

Appendix



Overview
Financial Performance
Strategic Focus & Theme

Consolidated Income Statement



AED million	FY2022	FY2021
Net Income		
Income from Islamic financing and investing transactions	11,739	9,013
Commission	1,601	1,655
Income / (loss) from other investments measured at fair value	56	21
Income from properties held for development and sale	138	82
Income from investment properties	230	225
Share of profit from associates and joint ventures	128	116
Other Income	209	684
Total Income	14,101	11,795
Depositors' and Sukuk holders' share of profit	(3,634)	(2,373)
Net Income	10,467	9,422
Operating Expenses		
Personnel expenses	(1,583)	(1,511)
General and administrative expenses	(967)	(839)
Depreciation of investment properties	(64)	(58)
Depreciation of property, plant and equipment	(120)	(121)
Total Operating Expenses	(2,733)	(2,529)
Profit before net impairment charges and income tax expense	7,734	6,892
Impairment charge for the period, net	(2,103)	(2,448)
Profit for the period before income tax expense	5,631	4,445
Income tax expense	(79)	(38)
Net Profit for the period	5,552	4,406
Attributable to		
Owners of the Bank	5,474	4,391
Non-Controlling Interests	77	15

Consolidated Balance Sheet



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AED million	31 Dec 2022	31 Dec 2021	31 Dec 2020
Assets			
Cash and balances with central banks	26,489	28,080	29,206
Due from banks and financial institutions	4,607	3,303	6,448
Islamic financing and investing assets, net	186,043	186,691	196,689
Investments in Islamic Sukuk measured at amortized cost	52,228	41,794	35,355
Other investments at fair value	1,025	1,229	1,111
Investments in associates and joint ventures	1,949	1,945	1,939
Properties held for sale	1,488	1,572	1,391
Investment properties	5,262	5,499	5,947
Receivables and other assets	7,490	7,475	10,040
Property, plant and equipment	1,658	1,494	1,431
Total Assets	288,238	279,082	289,556
Liabilities and Equity			
Liabilities			
Customers' deposits	198,637	205,845	205,925
Due to banks and financial institutions	12,809	2,584	13,496
Sukuk financing instruments	22,340	20,563	18,744
Payables and other liabilities	10,477	8,625	8,261
Total Liabilities	244,264	237,617	246,426
Equity			
Share Capital	7,241	7,241	7,241
Tier 1 Sukuk	8,264	8,264	11,937
Other Reserves and Treasury Shares	14,745	14,085	13,785
Investments Fair Value Reserve	(1,063)	(973)	(1,102)
Exchange Translation Reserve	(1,566)	(1,314)	(1,177)
Retained Earnings	13,683	11,563	9,860
Equity Attributable to owners of the banks	41,304	38,866	40,544
Non-Controlling Interest	2,671	2,599	2,587
Total Equity	43,975	41,465	43,131
Total Liabilities and Equity	288,238	279,082	289,556



Embarked on a new five-year strategy that will...

Strengthen the Group



>reinforce > energize > adapt

Strengthen the capital base, enhance operational efficiencies whilst safeguarding the business against market volatilities through robust compliance, risk management and controls.

Grow the Group



> diversify > innovate > expand

Deliver balance sheet growth through deeper penetration of existing customer base by targeting new customer segments as well as enhancing and expanding the global operations.

DIB – A leading global Islamic bank



#ReadyForTheNew

- Dubai Islamic Bank ("DIB" or the "Bank") was established in 1975.
- 2nd largest Islamic Bank by assets globally.
- Largest Islamic bank in the UAE.
- 4th largest bank by assets in the UAE.
- A solid branch network of 55 branches in the UAE and 585 ATMs and CCDMs.
- 27.97% owned by the Investment Corporation of Dubai and rest is public.

More than 10,000 employees across the Group



5 million + customers globally



Designated ("D-SIB")* in 2018
*Domestic Systemically Important Bank



Robust credit ratings reflecting strong domestic franchise



FOL increased to 40%

Credit Ratings

Moody's
A3
Stable

Fitch A Stable

Islamic
International
Rating Agency
(IIRA)
A+/A1
Stable

International Geographic Presence



Significant Subsidiaries and Associates

DAR AL SHARIA

100.0%

TAMWEEL 192.0%



بنك بين الإسلامي Dubai Islamic Bank Pakistan

100.0%

29.5% بنك الخيطور Bank of Khartoum

Panin Dubai 25.1%



27.3%

DIB Bank Kenya Limited



44.9%



100%

DIB's Key Business Lines



Core Business Profiles

Consumer Banking



Serving more than 2 million customers in the UAE.

Offering its retail and business banking services through a network of 55 branches and more than 585 ATMs and CCDMs across UAE

Broad range of retail products and services that include: Auto Finance; Sharia-compliant Cards; Personal Finance; Mortgages and SME Solutions.

Corporate Banking



Corporate Banking has sector-specific focus units which target clients across both private and public sectors.

Corporate Banking manages relationships (including sovereigns/ GREs, large corporates, middle market, contracting finance and real estate finance companies) and is instrumental in leveraging its client relationships to cross-sell other products offered by DIB, including investment banking and treasury services.

Investment Banking



DIB's Investment Banking business is primarily responsible for management of DIB's proprietary investment portfolios, strategic stakes and international operations and expansion.

The business group provides advisory and related services to DIB's corporate clients both within UAE and across borders.

Treasury



Treasury offers a comprehensive range of products backed by DIB's expert understanding of local and international markets.

Its principal customers are corporate clients, financial institutions, high net worth individuals, SME companies and similar businesses.

It is responsible for managing DIB's liquidity requirements, fixed income portfolio and capital markets funding.

Debt Capital Market



#ReadyForTheNew

Supranational





Islamic Development Bank

USD 1,600,000,000

3.213% due 2027

JLM & Bookrunner













Sovereign Deals





Apr 2022 **Financial Institution Deals**

Corporate



8.125% due 2027

JLM & Bookrunner

فاتدحى الإسلامي May 2022 Data is on clean.









US Dollar International Sukuk - Q4 2022



USD UAE SUKUK- Q4 2022

Rank	Manager	Vol (MM USD)	Issues
1	Standard Chartered Bank	410.00	7
2	Dubai Islamic Bank	391.82	7
3	Sharjah Islamic Bank	347.50	5
4	First Abu Dhabi Bank PJSC	344.32	5
5	Emirates NBD PJSC	308.48	6

Rank	Manager	Vol (MM USD)	Issues
1	HSBC	3,63.41	14
2	Dubai Islamic Bank	2,844.60	13
3	Standard Chartered Bank	2,387.29	17
4	Citi	2,066.74	6
5	Kuwait Finance House	1,238.76	7

Select Award & Accolades



Institute for Banking and **Forbes** GCC GOV Youth **Finnovex** Financial **Empowerment** Middle East **Forbes** The Asian ME Studies w Awards 2021 Banker **Forbes** ME Dubai Islamic Bank **Awards** ME was recognized for Excellence in **CMD Portal** Organization of the Year DIB ranked amongst its efforts in the Innovation Award -DIB ranked 16th Most Awards for Youth Empowerment Top 100 Companies in Emiratisation DIB ranked 15th Islamic Banking amongst Top 100 Recommended Bank in Banking and Finance the Middle East 2022 domain amongst Top 100 Companies in the in the Middle East Companies in the Middle East **Best Sukuk Dealer** for Home Loan Middle East 2021 2020 2021 2022 Islamic MEA Finance Islamic Finance News Banking **Finance News EMEA Finance** Awards MEBIS+ Bank Technology **Finance News** Awards **Awards** Awards 2021 **Awards** Overall Deal Of The Year Best Digital Innovation in Best Islamic Retail Bank Saudi Arabia Deal Of The Overall Best Islamic Bank **Best Financial** Islamic Banking of the Year Women Commodity Murabahah / Year (6th year in row) Institution Sukuk Best Islamic FinTech **Empowerment** Tawarrug Deal of the Year Best Islamic Bank – UAE Social Impact Deal of the Year by EMEA Finance Solutions Implementation -Excellence Indonesia Deal of the Year Best Islamic Retail Bank Sovereign Deal of the Year Achievement Awards rabbit by Dubai Islamic Bank Award Mudarabah Deal of the Year Turkey Deal Of The Year UAE Deal of the Year 2019 Perpetual Deal of the Year Hybrid Deal Of The Year Best Islamic Bank in Kenya UAE Deal of the Year Best Islamic Bank - DIB Kenya Best Islamic Bank in Kenya Sovereign & Multilateral Deal (DIB Kenya) Of The Year Structured Finance Deal of Kuwait Deal Of The Year the Year (DIB Pakistan)

THANK YOU!



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Business &
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